



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

SENSO UNICO

Campus Recruitment – 2019 Passed Out Batch

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| Company | Senso Unico |
| Website | http://www.sensounico.in/about.php |
| Batch | 2019 Passed Out Batch |
| Date of Campus Drive | Will be informed later |
| Reporting Time | Will be informed later |
| Venue | Will be informed later |
| Joining | Immediate |
| Job Title | Manager-Equity Sales & Financial Services |
| Eligible Degrees | MBA |
| Eligible Branches | Sales and Finance |
| Eligibility Criteria | No Active backlog |
| Location | NCR |
| Compensation | As per industry norms |
| Other Skills Required | <ul style="list-style-type: none">- NISM Derivative Exam- Knowledge about stock market, mutual fund, derivatives. |
| Roles & Responsibilities | <ol style="list-style-type: none">1. To aid and advice clients for various financial products including Equities Mutual Fund, Loans, commodity and currency.2. Acquire new relationships.3. Meet all customers in which meetings are assigned as per system.4. Ensure customer profile including e-mail, calls and landline numbers are kept up to date and are correct.5. Generate leads / referrals from existing customers and convert them.6. Be well trained, updated and confident in all products including mutual funds, insurance, structured products and clear all exams including NISM, NCFM, ABC of broking, FLIP and any other training modules recommended by the management from time to time.7. Provide good quality customer service including solving all customer problems, including coordination with HO customer support so that there is no customer complaints.8. Coordinate with dealers to execute trade as per client requirements or punch order on TT manager.9. Read “Morning Mantra” and other IIFL Research publications and communicate in house research calls to mapped clients.10. Comply with IIFL code of conduct and Service Handbook rules. |

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| Recruitment Process | Will be informed to selected candidates |
| How to Apply? | <p>All interested and Eligible students need to apply on the link below latest by 4:00 PM, 28th July 2019</p> <p>CLICK HERE</p> <p>Late entries will automatically get deleted.</p> |

My Best Wishes are with you!

Prof. Dr. Ajay Rana
Advisor